

Distributor

Company name:  
Salesperson:  
Salesperson Phone:  
Salesperson Fax:

#	Part Number	Description	List	Qty	Ext. List
Lounge Seating					
1	MLPS7B/CLST	Motion Loop Seat and Backrest, Straight, Charcoal/Stone	\$1,522.00	3	\$4,566.00
Total Lounge Seating					\$4,566.00

	LIST Subtotal	\$4,566.00
Freight - Additional (Must be calculated as per freight schedule)		\$0.00
Packaging & Handling (\$33 for orders Under \$3,000 NET)		\$0.00
	LIST Total	\$4,566.00

# TERMS & CONDITIONS

1. Lead time - 48 Hours unless otherwise noted.
2. Freight - As per discount structure shown below.
3. All orders under \$3,000 NET will be subject to a \$33 NET packaging fee.
4. Prices are shown as net prices.
5. 35% deposit on all orders over \$50,000 net.
6. Standard WS48 colors and specs.
7. Quote valid for 10 days.
8. WS48 quotes and renders try to utilize standard configurations and finishes wherever possible to be most cost and lead time effective. Please review carefully as product will be supplied as per final quotation and renderings, unless otherwise specified by customer.
9. Prices are subject to applicable tariffs.
10. All sizes on quote are nominal. Please request exact sizes if required.
11. Workspace48 products require assembly, including most chairs.
12. Sales tax applied based on region at time of order.
13. Material finishes may vary depending on your viewing mode and preferences. Always refer to Workspace48's physical samples for accurate representation of materials.

## CANADA FREIGHT PROGRAM

ZONE 1 - Transit time: 1-3 days	ZONE 2 - Transit time: 3-4 days	ZONE 3 - Transit time: 3-5 days	ZONE 4 - Transit time: 3-5 days	ZONE 5 - Transit time: 4-8 days
<i>** Pricing tiers below shown in NET pricing</i>				
<b>Minimum - \$125</b>	<b>Minimum - \$195</b>	<b>Minimum - \$195</b>	<b>Minimum - \$175</b>	<b>Minimum - \$205</b>
<b>\$0 - \$5,000: 6% of NET</b>	<b>\$0 - \$5,000: 14% of NET</b>	<b>\$0 - \$5,000: 17% of NET</b>	<b>\$0 - \$5,000: 12% of NET</b>	<b>\$0 - \$5,000: 18% of NET</b>
<b>\$5,000 - \$10,000: 4% of NET</b>	<b>\$5,000 - \$10,000: 12% of NET</b>	<b>\$5,000 - \$10,000: 15% of NET</b>	<b>\$5,000 - \$10,000: 11% of NET</b>	<b>\$5,000 - \$10,000: 16% of NET</b>
<b>\$10,000 - \$30,000: 3% of NET</b>	<b>\$10,000 - \$30,000: 8% of NET</b>	<b>\$10,000 - \$30,000: 10% of NET</b>	<b>\$10,000 - \$30,000: 10% of NET</b>	<b>\$10,000 - \$30,000: 11% of NET</b>
<b>\$30,000 - \$100,000: 2% of NET</b>	<b>\$30,000 - \$100,000: 7% of NET</b>	<b>\$30,000 - \$100,000: 9% of NET</b>	<b>\$30,000 - \$100,000: 9% of NET</b>	<b>\$30,000 - \$100,000: 10% of NET</b>
<b>\$100,000+: FREE</b>	<b>\$100,000+: 3% of NET</b>	<b>\$100,000+: 5% of NET</b>	<b>\$100,000+: 1% of NET</b>	<b>\$100,000+: 5% of NET</b>
Quebec	Manitoba	Alberta	Prince Edward Island	Newfoundland & Labrador
Ontario	Saskatchewan	British Columbia	Nova Scotia	
<b>** Free freight on orders over \$3000 NET shipping to GTA and London Area</b>			New Brunswick	

- Price ranges are shown as NET prices
- Modulus conference tables may have an additional \$100 freight charge. Please request freight quote per order
- Freight structures are based only on stock draw projects; container projects are quoted separately
- Freight schedules are subject to change every six months
- Freight rates are applicable to carriers and transit times selected by WORKSPACE48. Special requests may result in additional charges
- Freight rates are to metropolitan areas; shipments to all other areas may have additional charges
- Freight rates are per shipment, not per order. If two shipments are required, two freight charges will be applied.
- Workspace48 does not arrange shipping to the USA for orders sold through Canadian dealers.